

Martha C. Sauerbrey
1 Winey Wood Lane, Owego, NY 13827
(C) 607-687-2911, (W) 607-687-8234
SauerbreyM@tiogacountyny.gov

PROFESSIONAL EXPERIENCE

Tioga County Legislature

Chair of the Tioga County Legislature, 2014 to Present.

The Chair of the Legislature, Chief Executive Officer and presides at all meetings of the Tioga County Legislature and appoints all standing and ad hoc committees. The chair is a member ex-officio of every committee and runs the day to day business of the county.

Legislator, 2005 to Present.

County Legislator from January 2005 until present representing District 2 in the County of Tioga. Committee Chair of Public Safety from 2005 to 2014. Participating in all aspects of County Government including Personnel, Administrative, Public Works committees. Attended NYSAC Conferences and a Graduate of the Dennis A. Pelletier Institute.

Tioga County Chamber of Commerce

President and CEO: 1999 to 2014.

The President and Chief Executive Officer is the Tioga County Chamber's chief paid executive and administrative officer of the organization. Responsible to the Board of Directors for a full range of activities; including, coordination of program of work, organizational structure and procedures, motivation of volunteers; income development and expenditure, membership; employment, training and supervision of staff; interpretation of policy, maintenance of quarters and long range planning.

- Preparation of the Chamber's Annual Business Plan and Program of Work.
- Budget development for all Chamber activities; assure all expenditures are within the framework of the budget; prepare monthly and yearly financial statements of income and expense and arrange for audits of the Chamber's finances as required.
- Develop, manage and assist Economic Development Projects and Community Development Projects for the Tioga County Community; interface with groups for the improvement of the commercial, industrial and civic life of the community.
- Public relations representative for the county, interaction with high level representatives from business, government and community from local, state and national organizations; develop better public understanding of the purposes and functions of the community and Chamber organization.
- Maintain and recruit membership ensuring the necessary income for the operation of the Chamber and its programs.
- Employment and supervision of staff, the assignment of their duties, the supervision of their work; the creation of such positions as needed to implement the Program of Work; develop and conduct on-the-job training programs; ensure participation in workshops and conferences. As required by the Program of Work, the President establishes appropriate positions, defines the general purpose of these and assigns duties accordingly.
- Responsible for supervision and management of Leadership Tioga Program.

Tioga County Economic Development & Planning

Economic Development Zone Coordinator/Economic Development Specialist: 1998 – 1999.

- Responsible for administration and implementation Economic Development Zone (EDZ) in Tioga County.
- Coordinated the delivery and monitoring of all services provided by the EDZ program including job training, economic development financial incentives, and minority business development.
- Worked with individual business to explain the benefits of locating and/or expanding their operating in the Zone. Provided project-specific detailing of EDZ benefits to industrial and commercial prospects. Prepared, submitted and tracked all necessary documents for client businesses to qualify for EDZ and State benefits.
- Responsible for the preparation of Zone annual budget, provided necessary reports to New York State and authored appropriate marketing literature.

New York State Senator Thomas W. Libous

Operations and Communications Coordinator: 1989 – 1998.

- Managed all facets of operations covering 51st Senate District serving Broome, Tioga and Chenango Counties including community relations, media announcements, and communications and problem assessment/resolutions at multi-site facilities.
- Initiated and developed procedures and managed multiple community programs including Economic Development and Community Development projects.
- Administered personnel and grant programs.
- Represented Senator at public forums, participated in panel discussions addressing concerns.
- Liaison to state agencies and elected officials encompassing all areas of New York State. Established and maintained cohesive relations with peers and constituency.
- Enhanced public relations by increasing public awareness and visibility of critical community issues through coordinated of effective media converge.
- Reviewed correspondence and wrote responses to questions and concerns.
- Coordinated and facilitated public access to service agencies and community resources.

EDUCATION

Graduate course work, Elmira College, Elmira, NY
BS, Business, Management & Economics, SUNY Empire College, Binghamton, NY
Kellogg Leadership Program, Binghamton University, Binghamton, NY

BOARDS

Co-Founder Institute for Advancement, Tioga County
Co-Founder Leadership Tioga
Co-Founder of Tioga Women Lead
Chair of the Board, NYSAC Women's Leadership
NYSAC President Board of Directors
NYSAC Board of Directors
NYMIR Board of Directors